



## ■ Biographies



**Martin Sklar**

**Martin Sklar** is an entrepreneur, inventor, consultant and engineer with over 25 years of experience in business development, project management, design engineering, analysis, manufacturing engineering and product introduction into the medical product industry. This experience was gained while working in areas of surgical instrumentation, implants, laboratory automation and drug delivery devices. He also worked with Corning Glass Works, Hewlett Packard, Johnson & Johnson, Millipore Corporation, Orion Research, among other start-up and early stage companies. Mr. Sklar led and/or made major contributions in the development of an automated genetics system, a knee implant, an image guided surgery system and related devices, and various automated laboratory systems. Mr. Sklar's accomplishments, including 10 patents and two patents pending, have contributed to more than \$800 million in sales revenues for clients and employers. Mr. Sklar founded Automated Medical Instruments to develop remote controlled and automated instruments for minimally invasive surgical applications.



**Bob Jones**

**Bob Jones** has more than 20 years of experience as a healthcare industry executive and entrepreneur. Experience includes founding and leading three firms in medical nutrition, serving as CEO of major soy foods company, and successfully working in the fields of dialysis, diabetes and immunology. He is experienced at raising capital. He has two issued patents, and is a veteran industry presenter. Presently he is a principal with Scientia Advisors and will be presenting their work on the cardiac device market. Previous experience includes Vitasoy USA, CEO and president; Medical Foods, Inc.; Functional Foods, Inc; Advanced Functional Foods, founder and CEO; NCI Medical Foods, vice president, sales & marketing; McGaw, director of nutrition; Baxter Healthcare, Abbott, various sales & marketing positions. Mr. Jones holds a master's degree in management from the Sloan School at MIT and a bachelor's in biology from Princeton University.



**Hari Sundram**

**Hari V. Sundram, M.D.** has been involved for more than five years in developing medical device and drug companies in various fields ranging from pain management to vascular disease. He currently has two awarded patents, and eight pending patents, all of which have been licensed to startups or major corporations in the drug and device industry. He is the CMO and co-founder of Ferro Health, a revolutionary company built from technology developed at MIT that utilizes novel piezomaterials for the therapeutic delivery of electrical energy in the human body. He also serves on the scientific advisory board of Acumen, a catheter company involved in the placement of biventricular pacemakers, by helping to build their clinician network and broaden their product strategy. Prior to completion of his medical training, Dr. Sundram was cofounder and VP of business development at ChemTracker, a leading software and services provider for the environmental health and safety industry, spun out of Stanford University. He was intimately involved in raising \$2 million in venture capital funds, and helped execute both short and long term business strategy.



**Michael Drues**

**Michael Drues, Ph.D.**, is president of Vascular Sciences ([www.vascularsci.com](http://www.vascularsci.com)) in Grafton, Mass. Vascular Sciences offers a full range of consulting services to medical device, pharmaceutical and biotechnology companies including: prototype design, product development, testing and evaluation, animal and clinical trials, business development, strategic planning, technology assessment and regulatory affairs. Dr. Drues received his B.S., M.S. and Ph.D. degrees in biomedical engineering from Iowa State University in Ames, Iowa. He has worked for and consulted with leading medical device, pharmaceutical and biotechnology companies ranging in size from start-ups to Fortune 100 companies. He also works on a regular basis for the U.S. Food and Drug Administration. Dr. Drues is an adjunct professor of medicine and biotechnology at Northeastern University, Steven's Institute of Technology, Boston College, University of Wisconsin, Drexel Medical School and University of California Irvine. He regularly teaches both undergraduate and graduate courses in pathophysiology, biotechnology, regulatory affairs and clinical trials. Dr. Drues conducts seminars and short courses for medical device, pharmaceutical and biotechnology companies, the European Patent Office and the FDA.

## ■ MDG Officers, 2008-2009

President	Lisa Sasso	lsasso@meddevgroup.org
Vice President	Ed Berger	eberger@meddevgroup.org
Secretary	Dick O'Brien	robrien@meddevgroup.org
Treasurer	Jim Goell	jgoell@meddevgroup.org

## ■ MDG Board of Directors, 2008-2009

Board Member	Barbara Bix	bbix@meddevgroup.org
Board Member	Joyce College	jcollege@meddevgroup.org
Board Member	Ralph Grabowski	rgrabowski@meddevgroup.org
Board Member	Michael Gram	mgram@meddevgroup.org
Board Member	Jerry Shapiro	jshapiro@meddevgroup.org
Board Member	Marty Sklar	msklar@meddevgroup.org
Board Member	John Wlassich	jwlassich@meddevgroup.org

## ■ MDG Committee Chairs, 2008-2009

Programming	Olga Taylor	otaylor@meddevgroup.org
Networking	Bob Ezzell	bezzell@meddevgroup.org
Membership	Brian Shoemaker	bshoemaker@meddevgroup.org
Marketing	Judy Isaacson	jisaacson@meddevgroup.org
Sponsorship	Mel Prenovitz	mprenovitz@meddevgroup.org
Sponsorship	David Kaufman	dkaufman@meddevgroup.org
Alliances	Alan Kivnik	akivnik@meddevgroup.org
Alliances	Olga Cherniavsky	ocherniavsky@meddevgroup.org
Operations	David Ennen	dennen@meddevgroup.org
Outsourcing SIG	Kevin Pelletier	kpelletier@meddevgroup.org
Outsourcing SIG	Michael Aprea	maprea@meddevgroup.org
Corresponding Secretary	Bruce Horwitz	bhorwitz@meddevgroup.org

## ■ MDG Volunteers, 2008-2009

Sherry Alpert, MDG Member News  
Olivier Giuliani, Website Calendar  
Lee Jones, MDG Marketing and Operations

***We are always looking for volunteers to help make our forums and networking successful. Please email the chairperson above if you would like to get involved with MDG.***

## ■ MDG Alliance Partners

128 Innovation Capital Group	<a href="http://www.128icg.com">www.128icg.com</a>
Babson Life Sciences Club	<a href="http://www.babson-biotech.org">www.babson-biotech.org</a>
Beacon Alliance	<a href="http://www.beaconalliance.org">www.beaconalliance.org</a>
Boston Entrepreneur's Network	<a href="http://www.boston-enet.org">www.boston-enet.org</a>
IEEE Consultants' Network	<a href="http://www.boston-consult.com">www.boston-consult.com</a>
IEEE Engineering in Medicine and Biology	<a href="http://www.ieeeboston.org/engr_med_bio.htm">www.ieeeboston.org/engr_med_bio.htm</a>
Merrimack Valley Venture Forum	<a href="http://www.mvvf.org">www.mvvf.org</a>
MIT Enterprise Forum	<a href="http://www.mitforumcambridge.org">www.mitforumcambridge.org</a>
North Shore Technology Council	<a href="http://www.nstc.org">www.nstc.org</a>
SNEEF Southern New England Entrepreneurs Forum	<a href="http://www.sneef.umassd.edu">www.sneef.umassd.edu</a>
Women Entrepreneurs in Science and Technology	<a href="http://www.westorg.org">www.westorg.org</a>
WPI Venture Forum	<a href="http://www.wpiventureforum.org">www.wpiventureforum.org</a>